



New gTLD Program
Community Priority Evaluation Report
Report Date: 17 March 2014

Application ID:	1-1000-62742
Applied-for String:	IMMO
Applicant Name:	Starting Dot

Overall Community Priority Evaluation Summary

Community Priority Evaluation Result	Did Not Prevail
<p>Thank you for your participation in the New gTLD Program. After careful consideration and extensive review of the information provided in your application, including documents of support, the Community Priority Evaluation panel determined that the application did not meet the requirements specified in the Applicant Guidebook. Your application did not prevail in Community Priority Evaluation.</p> <p>Your application may still resolve string contention through the other methods as described in Module 4 of the Applicant Guidebook.</p>	

Panel Summary

Overall Scoring	4 Point(s)	
<u>Criteria</u>	<u>Earned</u>	<u>Achievable</u>
#1: Community Establishment	0	4
#2: Nexus between Proposed String and Community	0	4
#3: Registration Policies	1	4
#4: Community Endorsement	3	4
Total	4	16
Minimum Required Total Score to Pass <u>14</u>		

Criterion #1: Community Establishment	0/4 Point(s)
1-A Delineation	0/2 Point(s)
<p>The Community Priority Evaluation panel determined that the community as identified in the application did not meet the criterion for Delineation as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook, as the community is not clearly delineated, organized and pre-existing. The application received 0 out of 2 points under criterion 1-A: Delineation.</p> <p><u>Delineation</u> Two conditions must be met to fulfill the requirements for delineation: there must be a clear straightforward membership definition and there must be awareness and recognition of a community (as defined by the applicant) among its members.</p>	

The community defined in the application (“immo”) is:

The .immo gTLD will serve a community restricted to businesses, organizations, associations, and governmental and non-governmental organisations operating in the real estate industry, while targeting in particular German, French, Italian and Catalan speaking countries (e.g. an estimate of 41 states in the world).

Real estate is made up of different business segments, concentrated in two principal markets:

- a. The primary market, mostly dedicated to real estate construction services such as property development and home building, refurbishments, etc.;
- b. The secondary market dedicated to existing properties:
 - Realtors (rental or sale);
 - Property traders (purchase and sale);
 - Property managers.

Accordingly, the scope of activities covered by the .immo gTLD will include real estate segments:

- Commercial and Residential Real Estate Agents and Brokers;
- Rental Property Management Services;
- Real Estate Publishers (Information Media, Classified Media, Management Software);
- Service Providers for Real Estate Professionals;
- Real Estate Mortgage services (Loan, Insurance);
- Homebuilders;
- Real Estate Developers;
- Notaries.”

This community definition does not demonstrate a clear and straightforward membership. The community is not clearly delineated, because it is broadly defined and may not resonate with all the stakeholders it seeks to represent.

In addition, the community as defined in the application does not have awareness and recognition among its members. This is because the many affiliated businesses and sectors would have only a tangential relationship with the core real estate community, and therefore would not associate themselves with being part of the community as defined by the applicant.

The Community Priority Evaluation panel determined that the community as defined in the application did not satisfy either of the two conditions to fulfill the requirements for Delineation.

Organization

Two conditions must be met to fulfill the requirements for organization: there must be at least one entity mainly dedicated to the community and there must be documented evidence of community activities.

The community as defined in the application does not have at least one entity mainly dedicated to the community. Additionally, existing entities do not represent a majority of the community as defined by the applicant. According to the application:

The real estate (RE) community encompasses over 600,000 entities linked through and structured by national associations corresponding to each business segment. There is no international umbrella organization spanning the entire community. Starting Dot’s supporting associations are therefore all national organizations.

Some industry segments however are neither organized nor represented by national associations, notably:

- Real estate mortgage brokers or issuers;

- Real estate publishers (management software, information media).

Starting Dot has therefore mainly built relationships with segments of the real estate community, which are either structured by national and regional associations or organized by reliable and representative leaders.

The community as defined in the application does not have documented evidence of community activities. As there is no entity that is mainly dedicated to the community as defined in the .Immo application, there is no documented evidence of community activities.

The Community Priority Evaluation panel determined that the community as defined in the application does not satisfy either of the two conditions to fulfill the requirements for Organization.

Pre-existence

To fulfill the requirements for pre-existence, the community must have been active prior to September 2007 (when the new gTLD policy recommendations were completed).

The community as defined in the application was not active prior to September 2007. The community as defined by the applicant is a construed community and therefore could not have been active prior to the above date (although its constituent parts were active).

The Community Priority Evaluation panel determined that the community as defined in the application does not fulfill the requirements for Pre-existence.

1-B Extension

0/2 Point(s)

The Community Priority Evaluation panel determined that the community as identified in the application did not meet the criterion for Extension specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook, as the application did not demonstrate considerable size or longevity for the community. The application received a score of 0 out of 2 points under criterion 1-B: Extension.

Size

Two conditions must be met to fulfill the requirements for size: the community must be of considerable size and must display an awareness and recognition of a community among its members.

The community as defined in the application is of a considerable size. The community for .Immo as defined in the application is large both in terms of geographical reach and number of members.

However, the community as defined in the application does not have awareness and recognition among its members. This is because the many affiliated businesses and sectors would have only a tangential relationship with the core real estate community, and therefore would not associate themselves with being part of the community as defined by the applicant.

The Community Priority Evaluation panel determined that the community as defined in the application only satisfies one of the two conditions to fulfill the requirements for Size.

Longevity

Two conditions must be met to fulfill the requirements for longevity: the community must demonstrate longevity and must display an awareness and recognition of a community among its members.

The community as defined in the application does not demonstrate longevity. The pursuits of the .Immo community are not of a lasting, non-transient nature as the community as defined by the applicant is a construed community.

Additionally, the community as defined in the application does not have awareness and recognition among its

members. This is because the many affiliated businesses and sectors would have only a tangential relationship with the core real estate community, and therefore would not associate themselves with being part of the community as defined by the applicant.

The Community Priority Evaluation panel determined that the community as defined in the application does not satisfy either of the two conditions to fulfill the requirements for Longevity.

Criterion #2: Nexus between Proposed String and Community	0/4 Point(s)
2-A Nexus	0/3 Point(s)
<p>The Community Priority Evaluation panel determined that the application did not meet the criterion for Nexus as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook. The string does not identify or match the name of the community, nor is it a well-known short-form or abbreviation of the community. The application received a score of 0 out of 3 points under criterion 2-A: Nexus.</p> <p>To receive the maximum score for Nexus, the applied-for string must match the name of the community or be a well-known short-form or abbreviation of the community name. To receive a partial score for Nexus, the applied-for string must identify the community.</p> <p>The applied-for string (.Immo) does not match or identify the name of the community. The application for .Immo defines a core real estate community, as well as peripheral industries and entities. According to the application documentation:</p> <p style="padding-left: 40px;">The words “immobilier” (“real estate” in French), “Immobilie” (“real estate” in German), “immobiliare” (“real estate” in Italian) and “immobile” (“real estate” in Catalan) have all the same Latin root, “immobilis”, which is the negative form of the Latin adjective “mobilis” meaning “which cannot be moved or removed”.</p> <p>While the string identifies the name of the core community members (i.e. the primary and secondary real estate market and participants), it does not match or identify the peripheral industries and entities that are included in the definition of the community as described in Criterion 1-A. Therefore, there is a misalignment between the proposed string and community as defined by the applicant.</p> <p>The Community Priority Evaluation panel determined that the applied-for string does not match or identify the name of the community as defined in the application, nor is it a well-known short-form or abbreviation of the community. It therefore does not meet the requirements for Nexus.</p>	
2-B Uniqueness	0/1 Point(s)
<p>The Community Priority Evaluation panel determined that the application did not meet the criterion for Uniqueness as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook as the string has other significant meaning beyond identifying the community described in the application. The application received a score of 0 out of 1 point under criterion 2-B: Uniqueness.</p> <p>To fulfill the requirements for Uniqueness, the string must have no other significant meaning beyond identifying the community described in the application. The string as defined in the application does not demonstrate uniqueness as the string does not score a 2 or a 3 on Nexus and is therefore ineligible for a score of 1 for Uniqueness. The Community Priority Evaluation panel determined that the applied-for string does not satisfy the condition to fulfill the requirements for Uniqueness.</p>	

Criterion #3: Registration Policies	1/4 Point(s)
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3-A Eligibility	<i>1/1 Point(s)</i>
<p>The Community Priority Evaluation panel determined that the application met the criterion for Eligibility as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook as eligibility is restricted to community members. The application received a maximum score of 1 point under criterion 3-A: Eligibility.</p> <p>To fulfill the requirements for Eligibility, the registration policies must restrict the eligibility of prospective registrants to community members. The application demonstrates adherence to this requirement by requiring registrants to be verifiable participants in the real estate industry, with the applied-for domain name having to be a name to which there is a right that has been established. The applicant also lists the professions that are eligible to apply. (Comprehensive details are provided in Section 20e of the applicant documentation). The Community Priority Evaluation panel determined that the application satisfies the condition to fulfill the requirements for Eligibility.</p>	
3-B Name Selection	<i>0/1 Point(s)</i>
<p>The Community Priority Evaluation panel determined that the application did not meet the criterion for Name Selection as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook as name selection rules are not consistent with the articulated community-based purpose of the applied-for TLD. The application received a score of 0 out of 1 point under criterion 3-B: Name Selection.</p> <p>To fulfill the requirements for Name Selection, the registration policies for name selection for registrants must be consistent with the articulated community-based purpose of the applied-for gTLD. The application does not demonstrate adherence to this requirement. Although there are details of reserved, prohibited and third-level names, the name selection rules overall are too vague to be consistent with the broad purpose of the gTLD. (Comprehensive details are provided in Section 20e of the applicant documentation). The Community Priority Evaluation panel determined that the application does not satisfy the condition to fulfill the requirements for Name Selection.</p>	
3-C Content and Use	<i>0/1 Point(s)</i>
<p>The Community Priority Evaluation panel determined that the application did not meet the criterion for Content and Use as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook as the rules for content and use are not consistent with the articulated community-based purpose of the applied-for TLD. The application received a score of 0 out of 1 point under criterion 3-C: Content and Use.</p> <p>To fulfill the requirements for Content and Use, the registration policies must include rules for content and use for registrants that are consistent with the articulated community-based purpose of the applied-for gTLD. The application does not demonstrate adherence to this requirement. The rules regarding content and use are very general and refer primarily to anti-abuse policies, rather than specifying what the content should be restricted to. (Comprehensive details are provided in Section 20e of the applicant documentation). The Community Priority Evaluation panel determined that the application satisfies the condition to fulfill the requirements for Content and Use.</p>	
3-D Enforcement	<i>0/1 Point(s)</i>
<p>The Community Priority Evaluation panel determined that the application did not meet the criterion for Enforcement as specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook as the application provided specific enforcement measures but did not include appropriate appeal mechanisms. The application received a score of 0 out of 1 point under criterion 3-D: Enforcement.</p> <p>Two conditions must be met to fulfill the requirements for Enforcement: the registration policies must</p>	

include specific enforcement measures constituting a coherent set, and there must be appropriate appeals mechanisms. The applicant outlined policies that include specific enforcement measures constituting a coherent set. The applicant outlined the conditions that need to be met when registering, along with an ongoing verification process, in addition to mitigation measures, such as investigation and termination of the domain name. (Comprehensive details are provided in Section 20e of the applicant documentation). However, the application did not outline an appeals process. The Community Priority Evaluation panel determined that the application satisfies only one of the two conditions to fulfill the requirements for Enforcement.

Criterion #4: Community Endorsement	3/4 Point(s)
4-A Support	1/2 Point(s)
<p>The Community Priority Evaluation panel determined that the application partially met the criterion for Support specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook as there was documented support from at least one group with relevance. The application received a score of 1 out of 2 points under criterion 4-A: Support.</p> <p>To receive the maximum score for Support, the applicant is, or has documented support from, the recognized community institution(s)/member organization(s), or has otherwise documented authority to represent the community. To receive a partial score for Support, the applicant must have documented support from at least one group with relevance.</p> <p>The Community Priority Evaluation panel determined that the applicant is not the recognized community institution(s) / member organization(s), nor does it have documented authority to represent the community, or documented support from the recognized community institution(s)/member organization(s). However, the applicant possesses documented support from at least one group with relevance and this documentation contained a description of the process and rationale used in arriving at the expression of support. While the applicant had support from several groups with relevance, these groups do not constitute the recognized institutions to represent the community, as they are limited in both geographic and thematic scope and do not represent the community as defined by the applicant. The Community Priority Evaluation Panel determined that the applicant partially satisfies the requirements for Support.</p>	
4-B Opposition	2/2 Point(s)
<p>The Community Priority Evaluation panel determined that the application met the criterion for Opposition specified in section 4.2.3 (Community Priority Evaluation Criteria) of the Applicant Guidebook, as the application did not receive any relevant opposition. The application received the maximum score of 2 points under criterion 4-B: Opposition.</p> <p>To receive the maximum score for Opposition, the application must not have received any opposition of relevance. To receive a partial score for Opposition, the application must have received opposition from, at most, one group of non-negligible size.</p> <p>The application received letters of opposition, which were determined to not be relevant, as they were either from groups/individuals of negligible size, or were not from communities which were not mentioned in the application but which have an association to the applied for string. The Community Priority Evaluation Panel determined that the applicant satisfies the requirements for Opposition.</p>	

Disclaimer: Please note that these Community Priority Evaluation results do not necessarily determine the final result of the application. In limited cases the results might be subject to change. These results do not constitute a waiver or amendment of any provision of the Applicant Guidebook or the Registry Agreement. For updated application status and complete details on the program, please refer to the Applicant Guidebook and the ICANN New gTLDs microsite at <newgtlds.icann.org>.