GAC ADVICE RESPONSE FORM FOR APPLICANTS

The Governmental Advisory Committee (GAC) has issued advice to the ICANN Board of Directors regarding New gTLD applications. Please see Section IV, Annex I, and Annex II of the GAC Beijing Communique for the full list of advice on individual strings, categories of strings, and strings that may warrant further GAC consideration.

Respondents should use this form to ensure their responses are appropriately tracked and routed to the ICANN Board for their consideration. Complete this form and submit it as an attachment to the ICANN Customer Service Center via your CSC Portal with the Subject, “[Application ID] Response to GAC Advice” (for example “1-111-11111 Response to GAC Advice”). All GAC Advice Responses must be received no later than 23:59:59 UTC on 10-May-2013.

RESPONDENT:

<table>
<thead>
<tr>
<th>Applicant Name</th>
<th>Charleston Road Registry Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applicant ID</td>
<td>1-1678-17174</td>
</tr>
<tr>
<td>Applied for TLD (string)</td>
<td>.ZIP</td>
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</tbody>
</table>

RESPONSE:

Introduction

We thank the ICANN Board for the opportunity to respond to the Government Advisory Committee (GAC) Advice and for considering the arguments put forth in this response. In all, Charleston Road Registry, Inc. (CRR) received advice on 31 of its applied-for strings. This response specifically addresses concerns with CRR’s .ZIP application described in the below Sections of the Communique:

- Section IV, Annex I, Category 1 - Consumer Protection, Sensitive Strings and Regulated Markets: Intellectual Property Category

We also thank the GAC for the time and effort we know must have gone into the preparation, drafting and issuance of its advice. We recognize the difficult work the GAC undertakes and we also know that the GAC plays an important role within the multi-stakeholder process. We were happy to see the GAC reach consensus on many important issues.

CRR has always been and remains very committed to the security and stability of the domain name system as well as the success of the new generic top-level domain (gTLD) program and it is in that spirit that we submit the following response to the GAC advice.
**Purpose of the .ZIP TLD**

CRR has stated in its response to question 18(a), Mission/Purpose of the proposed gTLD states:

> The proposed gTLD will provide the marketplace with direct association to the term, "zip," which is often colloquially used to refer to a zip drive, a device used for digital storage. The mission of the proposed gTLD, .zip, is to provide a dedicated domain space in which registrants can enact second level domains that relate to digital storage offerings and information or provide storage or other services. This mission will enhance consumer choice by providing new availability in the second level domain space, creating new layers of organization on the Internet, and signaling the kind of content available in the domain. Charleston Road Registry believes that registrants will find value in associating with this gTLD, in particular those companies that offer cloud storage services, including major high tech and telecommunications players such as Amazon, HP, Microsoft, and AT&T.

**Category 1 GAC Safeguard Advice Does Not Apply to CRR’s .ZIP Application**

The GAC’s Category 1 safeguard advice asks that strings that are linked to regulated or professional sectors provide additional consumer protections.

Category 1 safeguard advice suggests additional safeguards should apply to the .ZIP string under the Intellectual Property Category. It is our belief the safeguard advice the GAC has requested for this string does not apply to CRR’s application for .ZIP as “zip” is not part of a regulated or professional sector involving a level of implied trust from consumers and carrying higher levels of risk associated with consumer harm. The term “zip” is a generic word that is not directly related to a specific type of intellectual property safeguards. Further, CRR has adopted a set of safeguards that go above and beyond safeguards required by the Applicant Guidebook and as such, we feel that all of our TLDs will offer consumers considerable protections against abuse.

**Additional Safeguards Provided for All CRR Applications**

Finally, as part of our commitment to improving the Internet ecosystem through the new gTLD program, CRR seeks to mitigate the problem of abusive registrations and uses of domain names. We recognize that such abuses create security and stability issues for the registry, registrars, and registrants, as well as for users of the Internet in general. Accordingly, CRR will work hand-in-hand with our parent company, Google Inc., to provide a secure Internet space for all of our new gTLD registries, where harmful practices such as phishing, malware, spamming, pharming, and child pornography are not tolerated. Our robust abuse policy will ensure that CRR has the authority to suspend, cancel, or transfer domain names that violate such prohibitions.
In addition, we have worked with the community to develop additional intellectual property rights protection mechanisms that build upon ICANN’s requirements, stipulated in the Applicant Guidebook, but still allow for ample competition and choice on the Internet. In addition to the carefully negotiated requirements mandated by ICANN, CRR has committed to double the length of the mandatory Sunrise Period from 30 days to 60 days and to extend the Trademark Claims Service indefinitely for all of our open registries. The recent expansion of the Claims Service that allows up to 50 previously abused strings per Trademark Clearinghouse submission to be included, coupled with our indefinite Claims Service significantly reduce rights holders’ burdens by reducing monitoring costs and deterring potential cybersquatters. CRR’s commitment to engage in pre-registration verification of potential domain name registrants should further serve to reduce fraudulent practices and to facilitate better communication between the parties to a dispute.

We believe that such measures provide strong safeguards against potential abuse across CRR’s registries, and we will continue to maintain an open dialogue with the community as we work on drafting and implementing our policies.

Conclusion

CRR believes its application for .ZIP should not be included on the GAC’s list of applications subject to Category 1 safeguard advice. Category 1 GAC Advice is meant to address higher risk levels associated with strings linked to regulated or professional sectors. .ZIP targets information about the colloquially used phrase to refer to a zip drive, a device used for digital storage, and is not linked to any regulated or professional sector nor is it related to any particular type of intellectual property. Therefore, we respectfully request that CRR’s application for .ZIP note be included on the list subject to Category 1 safeguard advice from the GAC.

We would like to thank the Board for its consideration of our response, and we look forward to continuing the dialogue with the Board, the GAC and the ICANN community regarding the new gTLD program.